

FORT LA PRESENTATION COMPANY
FINANCIAL STATEMENTS
YEARS ENDED DECEMBER 31, 2019 AND 2018

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**Pinto·Mucenski·Hooper
Van House & Co.**
Certified Public Accountants, P.C.

301 Ford Street
P.O. Box 27
Ogdensburg, NY 13669
(315) 393-7502
Fax: (315) 393-9231
www.pmhvcpa.com

INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Board of Directors
Fort La Presentation Company
Ogdensburg, New York

We have reviewed the accompanying financial statements of Fort La Presentation Company (a nonprofit organization), which comprise the statements of financial position as of December 31, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of entity management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

Accountant's Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

Pinto Mucenski Hooper Van House & Co.
Certified Public Accountants, P.C.

October 27, 2020

FORT LA PRESENTATION COMPANY
STATEMENTS OF FINANCIAL POSITION
DECEMBER 31, 2019 AND 2018

	12/31/2019	12/31/2018
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 91,777	\$ 94,801
Grant Receivable	40,956	40,956
Investments	133,926	120,195
Inventory	2,864	3,397
Total Current Assets	269,523	259,349
 PROPERTY AND EQUIPMENT		
Land and Improvements	702,236	686,161
Buildings and Other Structures	29,001	29,001
Equipment	50,989	49,939
	782,226	765,101
Less Accumulated Depreciation	95,519	59,682
Net Fixed Assets	686,707	705,419
Total Assets	\$ 956,230	\$ 964,768
 LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable	\$ 4,000	\$ 3,900
Total Liabilities	4,000	3,900
 NET ASSETS		
Without Donor Restrictions - Undesignated	810,174	835,456
Without Donor Restrictions - Board Designated	133,926	120,195
Total Net Assets Without Donor Restrictions	944,100	955,651
With Donor Restrictions	8,130	5,217
Total Net Assets	952,230	960,868
Total Liabilities and Net Assets	\$ 956,230	\$ 964,768

See accompanying notes and accountant's report.

FORT LA PRESENTATION COMPANY

**STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	2019			2018		
	Without Donor Restrictions	With Donor Restrictions	Totals	Without Donor Restrictions	With Donor Restrictions	Totals
SUPPORT AND REVENUE						
Memberships/Donations	\$ 17,778	\$ 4,023	\$ 21,801	\$ 11,751	\$ 69,988	\$ 81,739
Community Events	18,684	-	18,684	14,253	-	14,253
Interest Income	4	-	4	12	-	12
Investment Income (Loss)	18,153	-	18,153	(5,825)	-	(5,825)
Grant Income	12,500	-	12,500	-	-	-
Other Income	-	-	-	79	-	79
Net Assets Released from Restrictions	1,110	(1,110)	-	76,117	(76,117)	-
Total Support and Revenue	<u>68,229</u>	<u>2,913</u>	<u>71,142</u>	<u>96,387</u>	<u>(6,129)</u>	<u>90,258</u>
EXPENSES						
Program	66,688	-	66,688	76,851	-	76,851
General and Administrative	<u>13,092</u>	<u>-</u>	<u>13,092</u>	<u>15,949</u>	<u>-</u>	<u>15,949</u>
Total Expenses	<u>79,780</u>	<u>-</u>	<u>79,780</u>	<u>92,800</u>	<u>-</u>	<u>92,800</u>
Change in Net Assets	(11,551)	2,913	(8,638)	3,587	(6,129)	(2,542)
Net Assets - Beginning of Year	<u>955,651</u>	<u>5,217</u>	<u>960,868</u>	<u>952,064</u>	<u>11,346</u>	<u>963,410</u>
Net Assets - End of Year	<u>\$ 944,100</u>	<u>\$ 8,130</u>	<u>\$ 952,230</u>	<u>\$ 955,651</u>	<u>\$ 5,217</u>	<u>\$ 960,868</u>

See accompanying notes and accountant's report.

FORT LA PRESENTATION COMPANY

**STATEMENTS OF FUNCTIONAL EXPENSES
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	2019			2018		
	Program	General and Administrative	Totals	Program	General and Administrative	Totals
Professional Fees	\$ 15,064	\$ 4,000	\$ 19,064	\$ 33,759	\$ 7,506	\$ 41,265
Insurance	-	5,599	5,599	-	5,549	5,549
Depreciation	35,837	-	35,837	20,614	-	20,614
Website and Photography	125	-	125	84	-	84
Event Supplies and Rentals	4,231	-	4,231	5,903	-	5,903
Contracted Services	995	-	995	330	-	330
Memberships, Dues, Fees	41	1,208	1,249	79	469	548
Postage	478	-	478	424	-	424
Office Expense	1,068	-	1,068	1,298	(4)	1,294
Telephone	-	207	207	-	468	468
Marketing	2,324	1,760	4,084	4,451	1,406	5,857
Interest Expense	-	-	-	4,210	-	4,210
Mowing/Groundskeeping	6,525	-	6,525	3,050	-	3,050
Real Estate Taxes	-	-	-	2,649	-	2,649
Other Administrative Expenses	-	318	318	-	555	555
Total Expenses	<u>\$ 66,688</u>	<u>\$ 13,092</u>	<u>\$ 79,780</u>	<u>\$ 76,851</u>	<u>\$ 15,949</u>	<u>\$ 92,800</u>

See accompanying notes and accountant's report.

FORT LA PRESENTATION COMPANY

**STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

	2019	2018
OPERATING ACTIVITIES		
Change in Net Assets	\$ (8,638)	\$ (2,542)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities		
Depreciation Expense	35,837	20,614
Net Realized and Unrealized (Gain) Loss on Investments	(14,867)	11,540
Noncash Contributions	(9,248)	-
Grant Receivable	-	311,694
Inventory	532	1,012
Accounts Payable	100	3,900
Cash Provided (Used) by Operating Activities	3,716	346,218
INVESTING ACTIVITIES		
Proceeds from Sale of Investments	11,999	3,193
Purchases of Investments	(1,615)	(7,823)
Purchases of Fixed Assets	(17,125)	(10,298)
Payments for Construction in Progress	-	(51,222)
Net Investing Activities	(6,741)	(66,150)
FINANCING ACTIVITIES		
Payments on Notes Payable	-	(261,350)
NET CHANGE IN CASH AND CASH EQUIVALENTS	(3,025)	18,718
CASH AND CASH EQUIVALENTS – Beginning of Year	94,802	76,084
CASH AND CASH EQUIVALENTS – End of Year	\$ 91,777	\$ 94,802

**SUPPLEMENTAL CASH FLOW DISCLOSURES
FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018**

Cash Paid for Interest Expense	\$ -	\$ 4,210
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See accompanying notes and accountant's report.

FORT LA PRESENTATION COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Organization

Fort La Presentation Company (the Fort) is a non-profit organization incorporated in the State of New York on December 19, 1986 and is based in Ogdensburg, New York. The mission of the Fort is to build an historically accurate reconstruction of Fort de La Presentation and related structures in proximity to the original site, and to oversee the operation of the site; to educate, to collect, to preserve or maintain, to develop, to research, to document, to interpret, and to recreate educational or historical ventures of interest to Ogdensburg, New York and the St. Lawrence Valley.

Basis of Presentation

The accompanying financial statements have been prepared on the accrual basis of accounting, in accordance with U.S. generally accepted accounting principles, which requires the Fort to report information regarding its financial position and activities according to the following net asset classifications:

Net assets without donor restrictions: Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Fort. These net assets may be used at the discretion of the Fort's management and Board.

Net assets with donor restrictions: Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Fort and/or the passage of time. Other donor restrictions are perpetual in nature, where the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statement of activities.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Cash and Cash Equivalents

For the purpose of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and savings instruments with a maturity of less than three months.

FORT LA PRESENTATION COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Investments

Investments in marketable securities with readily determinable fair value and all investments in debt securities are reported at fair value in the statement of financial position. Realized and unrealized gains and losses are reflected in the statement of activities.

Inventory

Inventory is stated at cost and consists of souvenir merchandise.

Fixed Assets

Fixed assets are stated at cost. Purchases of capital assets in excess of \$ 250 and with a useful life in excess of one year are capitalized at cost. Depreciation is computed on the straight-line method based on estimated useful lives of the assets.

Contributions and Grant Revenue

Contributions and grant revenue are recorded as support in the year received. All contributions and grant revenue are available for unrestricted use unless specifically restricted by the donor or grantor.

Grants Receivable

The Fort's management considers grants receivable to be fully collectible; accordingly, no allowance for doubtful accounts is recorded. If amounts become uncollectible, they are charged to operations when that determination is made.

Functional Expenses

The Fort's expenses have been reported on a functional basis. Costs that directly fulfill the Fort's mission are charged to program expenses. Costs for supporting activities that are not directly identifiable with a program are charged to management and general expenses.

Income Taxes

The Fort qualifies as a tax exempt organization under Section 501(c)(3) of the Internal Revenue Code, and has a similar exemption under New York State laws and therefore, has no provision for income taxes.

The Fort has evaluated all significant tax positions. Management believes its tax positions are appropriate based on current facts and circumstances. As of December 31, 2019, the Fort does not believe that it has taken any positions that would require the recording of any tax liability or benefit.

Donated Services

The Fort receives donated services from a variety of unpaid volunteers. Only those donated services, which are of a professional nature or have enhanced a non-financial asset are recorded in these financial statements.

FORT LA PRESENTATION COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

Subsequent Events

Management has reviewed and evaluated all events and transactions from January 1, 2019 through October 27, 2020, the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements. On March 12, 2020, the World Health Organization characterized COVID-19 as a pandemic. Subsequently, the Governor of New York issued a pause order in New York State. As of the date of these financial statements, the extent of the economic impact of this crisis is unknown. There were no other events or transactions that existed that would provide additional pertinent information about conditions at the date of the financial statements required to be recognized or disclosed in the accompanying financial statements.

Change in Accounting Principle

The Fort implemented Accounting Standards Update (ASU) No. 2014-09, Revenues from Contracts with Customers and all subsequent amendments to the ASU (collectively known as “ASC 606”), which creates a single framework for recognizing revenue from contracts with customers that fall within the scope. The Fort’s Community Events revenue falls within this standard. All performance obligations are determined to be met and revenue is recognized upon receipt as these services are short-term in nature. Analysis of various provisions of this standard resulted in no significant changes in the way the Fort recognizes revenue, and therefore no changes to the previously issued financial statements were required on a retrospective basis.

NOTE B - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS

The following table reflects the Fort’s financial assets as of December 31, 2019 and 2018, reduced by amounts not available for general expenditures within one year:

	<u>2019</u>	<u>2018</u>
Cash and Cash Equivalents	\$ 91,777	\$ 94,801
Grant Receivable	40,956	40,956
Investments	<u>133,926</u>	<u>120,195</u>
Financial Assets	266,659	255,952
Less Purpose Restrictions	<u>(8,130)</u>	<u>(5,217)</u>
Financial assets available to meet cash needs for general expenditure within one year	<u>\$ 258,529</u>	<u>\$ 250,735</u>

Based on the 2020, the Fort anticipates revenue greater than or equal to budgeted cash expenses.

FORT LA PRESENTATION COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

NOTE C - INVESTMENTS

Investments are carried at market value. At December 31, 2019 and 2018, the value of the investments and earnings thereon are as follows:

	2019		2018	
	Cost	Market Value	Cost	Market Value
Cash and				
Cash Equivalents	\$ 9,792	\$ 9,792	\$ 8,178	\$ 8,178
Fixed Income Securities	61,865	61,563	61,865	60,245
Mutual Funds	44,688	62,571	44,688	51,772
	\$ 116,345	\$ 133,926	\$ 114,731	\$ 120,195

Investment income consists of the following:

	2019	2018
Investment Income	\$ 4,285	\$ 6,671
Unrealized Gains (Losses)		
on Investments	12,116	(11,539)
Realized Gains (Losses)		
on Investments	2,751	(1)
Investment Fees	(999)	(956)
	\$ 18,153	\$ (5,825)

NOTE D - FAIR VALUE MEASUREMENTS

The Fort utilizes fair value measurements to determine fair value disclosures. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based on quoted market prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The Fort uses a three-tier fair value hierarchy which maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value, as follows:

Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Fort has the ability to access.

Level 2: Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not active and other inputs that are observable or can be corroborated by observable market data.

FORT LA PRESENTATION COMPANY
NOTES TO FINANCIAL STATEMENTS
DECEMBER 31, 2019

NOTE D - FAIR VALUE MEASUREMENTS (Continued)

Level 3: Significant unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset or liability.

All of the Fort's investments at December 31, 2019 and 2018 that are measured at fair value on a recurring basis are classified as Level 1 investments. Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurements.

NOTE E - DEPRECIATION

Depreciation charged against operations for the years ended December 31, 2019 and 2018 was \$ 35,837 and \$ 20,614 respectively.

NOTE F - NET ASSETS

Net Assets with Donor Restrictions

At December 31, 2019 and 2018 net assets with donor restrictions are restricted for the following purpose:

	2019	2018
Abbe Picquet Trail	\$ 8,130	\$ 5,217

Net Assets without Donor Restrictions

At December 31, 2019 and 2018 net assets without donor restrictions are summarized as follows:

	2019	2018
Board Designated		
Investments	\$ 133,926	\$ 120,195
Undesignated	810,174	835,456
Total Unrestricted Net Assets	\$ 944,100	\$ 955,651