

**FORT LA PRESENTATION COMPANY**  
**FINANCIAL STATEMENTS**  
**YEARS ENDED DECEMBER 31, 2017 AND 2016**

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## INDEPENDENT ACCOUNTANT'S REVIEW REPORT

Board of Directors  
Fort La Presentation Company  
Ogdensburg, New York

We have reviewed the accompanying financial statements of Fort La Presentation Company (a nonprofit organization), which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements. A review includes primarily applying analytical procedures to management's financial data and making inquiries of entity management. A review is substantially less in scope than an audit, the objective of which is the expression of an opinion regarding the financial statements as a whole. Accordingly, we do not express such an opinion.

### Management's Responsibility for the Financial Statements

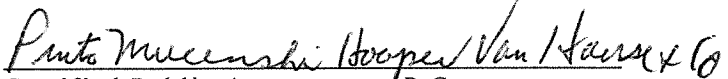
Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement whether due to fraud or error.

### Accountant's Responsibility

Our responsibility is to conduct the review engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. Those standards require us to perform procedures to obtain limited assurance as a basis for reporting whether we are aware of any material modifications that should be made to the financial statements for them to be in accordance with accounting principles generally accepted in the United States of America. We believe that the results of our procedures provide a reasonable basis for our conclusion.

### Accountant's Conclusion

Based on our reviews, we are not aware of any material modifications that should be made to the accompanying financial statements in order for them to be in accordance with accounting principles generally accepted in the United States of America.

  
Certified Public Accountants, P.C.

July 16, 2018

**FORT LA PRESENTATION COMPANY**

**STATEMENTS OF FINANCIAL POSITION  
DECEMBER 31, 2017 AND 2016**

	12/31/2017	12/31/2016
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Cash and Cash Equivalents	\$ 76,084	\$ 9,208
Grant Receivable	352,650	-
Investments	127,105	139,845
Inventory	4,409	4,534
Total Current Assets	560,248	153,587
<b>PROPERTY AND EQUIPMENT</b>		
Trail Construction in Progress	405,797	-
Land and Improvements	248,882	161,382
Buildings and Other Structures	29,001	29,001
Equipment	39,641	39,641
	723,321	230,024
Less Accumulated Depreciation	(39,068)	(33,512)
Net Fixed Assets	684,253	196,512
Total Assets	\$ 1,244,501	\$ 350,099
<b>LIABILITIES AND NET ASSETS</b>		
<b>CURRENT LIABILITIES</b>		
Retainage Payable	\$ 19,741	\$ -
Line of Credit - Construction Loan	255,986	-
Notes Payable (Current Portion)	4,301	5,824
Total Current Liabilities	280,028	5,824
<b>LONG-TERM LIABILITIES</b>		
Notes Payable (Net of Current Portion)	1,063	5,384
Total Liabilities	281,091	11,208
<b>NET ASSETS</b>		
Unrestricted - Undesignated	824,959	193,440
Unrestricted - Board Designated	127,105	139,845
Total Unrestricted Net Assets	952,064	333,285
Temporarily Restricted	11,346	5,606
Total Net Assets	963,410	338,891
Total Liabilities and Net Assets	\$ 1,244,501	\$ 350,099

See accompanying notes and accountant's report.

**FORT LA PRESENTATION COMPANY**

**STATEMENTS OF ACTIVITIES  
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016**

	2017			2016		
	Unrestricted	Temporarily Restricted		Unrestricted	Temporarily Restricted	
		Totals				Totals
<b>SUPPORT AND REVENUE</b>						
Memberships/Donations	\$ 94,422	\$ 5,740	\$ 100,162	\$ 15,750	\$ 42	\$ 15,792
Community Events	18,402	-	18,402	22,586	-	22,586
Interest Income	12	-	12	13	-	13
Dividend Income/Capital Gains Distributed	4,165	-	4,165	1,701	-	1,701
Realized Gain (Loss) on Investments	1,583	-	1,583	1,138	-	1,138
Unrealized Gain (Loss) on Investments	8,847	-	8,847	2,934	-	2,934
Grant Income	362,650	-	362,650	-	-	-
Other Income	178,006	-	178,006	-	-	-
Net Assets Released from Restrictions	-	-	-	27,232	(27,232)	-
<b>Total Support and Revenue</b>	<b>668,087</b>	<b>5,740</b>	<b>673,827</b>	<b>71,354</b>	<b>(27,190)</b>	<b>44,164</b>
<b>EXPENSES</b>						
Professional Fees	18,049	-	18,049	75,671	-	75,671
Insurance	5,549	-	5,549	5,335	-	5,335
Depreciation	5,556	-	5,556	5,193	-	5,193
Website and Photography	486	-	486	264	-	264
Community Events	10,517	-	10,517	11,099	-	11,099
Memberships and Dues	478	-	478	340	-	340
Postage	393	-	393	655	-	655
Office Expense	1,106	-	1,106	1,386	-	1,386
Telephone	910	-	910	943	-	943
Marketing	1,006	-	1,006	631	-	631
Interest Expense	597	-	597	120	-	120
Mowing/Groundskeeping	1,996	-	1,996	1,361	-	1,361
Real Estate Taxes	2,124	-	2,124	-	-	-
Other Administrative Expenses	541	-	541	3,535	-	3,535
<b>Total Expenses</b>	<b>49,308</b>	<b>-</b>	<b>49,308</b>	<b>106,533</b>	<b>-</b>	<b>106,533</b>
<b>Change in Net Assets</b>	<b>618,779</b>	<b>5,740</b>	<b>624,519</b>	<b>(35,179)</b>	<b>(27,190)</b>	<b>(62,369)</b>
<b>Net Assets - Beginning of Year</b>	<b>333,285</b>	<b>5,606</b>	<b>338,891</b>	<b>368,464</b>	<b>32,796</b>	<b>401,260</b>
<b>Net Assets - End of Year</b>	<b>\$ 952,064</b>	<b>\$ 11,346</b>	<b>\$ 963,410</b>	<b>\$ 333,285</b>	<b>\$ 5,606</b>	<b>\$ 338,891</b>

See accompanying notes and accountant's report.

**FORT LA PRESENTATION COMPANY**

**STATEMENTS OF CASH FLOWS  
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016**

	2017	2016
<b>OPERATING ACTIVITIES</b>		
Change in Net Assets	\$ 624,519	\$ (62,369)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities		
Depreciation Expense	5,556	5,193
Net Realized and Unrealized (Gain) Loss on Investments	(10,430)	(4,072)
Noncash Contributions	(87,500)	(10,400)
Grant Receivable	(352,650)	-
Inventory	125	477
Cash Provided (Used) by Operating Activities	179,620	(71,171)
<b>INVESTING ACTIVITIES</b>		
Proceeds from Sale of Investments	24,779	21,969
Purchases of Investments	(1,609)	(42)
Payments for Construction in Progress	(386,056)	-
Net Investing Activities	(362,886)	21,927
<b>FINANCING ACTIVITIES</b>		
Proceeds from Note Payable	255,986	-
Payments on Notes Payable	(5,844)	(4,781)
Net Financing Activities	250,142	(4,781)
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	66,876	(54,025)
<b>CASH AND CASH EQUIVALENTS – Beginning of Year</b>	9,208	63,233
<b>CASH AND CASH EQUIVALENTS – End of Year</b>	\$ 76,084	\$ 9,208

**SUPPLEMENTAL CASH FLOW DISCLOSURES  
FOR THE YEARS ENDED DECEMBER 31, 2017 AND 2016**

Cash Paid for Interest Expense	\$ 597	\$ 120
Equipment Purchased with Debt Proceeds	\$ -	\$ 6,099

See accompanying notes and accountant's report.

**FORT LA PRESENTATION COMPANY**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Nature of Organization**

Fort La Presentation Company (the Fort) is a non-profit organization incorporated in the State of New York on December 19, 1986 and is based in Ogdensburg, New York. The mission of the Fort is to build an historically accurate reconstruction of Fort de La Presentation and related structures in proximity to the original site, and to oversee the operation of the site; to educate, to collect, to preserve or maintain, to develop, to research, to document, to interpret, and to recreate educational or historical ventures of interest to Ogdensburg, New York and the St. Lawrence Valley.

**Report Presentation**

The accompanying financial statements have been prepared on the accrual basis of accounting, in accordance with accounting principles generally accepted in the United States of America.

These financial statements have been prepared in accordance with *FASB ASC 958-205*. Under *FASB ASC 958-205* the Fort is required to report information regarding its financial position according to three classes; permanently restricted, temporarily restricted or unrestricted net assets.

At December 31, 2017 and 2016, the Fort has unrestricted and temporarily restricted net assets.

**Use of Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**Investments**

Investments in marketable securities with readily determinable fair value and all investments in debt securities are reported at fair value in the statement of financial position. Realized and unrealized gains and losses are reflected in the statement of activities.

**Inventory**

Inventory is stated at cost and consists of fundraising merchandise.

**Fixed Assets**

Generally, expenditures for fixed assets in excess of \$ 250 and with a useful life in excess of one year are capitalized at cost. Depreciation is computed on the straight-line method based on estimated useful lives of the assets.

**Depreciation**

Depreciation charged against operations for the years ended December 31, 2017 and 2016 was \$ 5,556 and \$ 5,193 respectively.

**FORT LA PRESENTATION COMPANY**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**Contributions and Grant Revenue**

Contributions and grant revenue are recorded as support in the year received. All contributions and grant revenue are available for unrestricted use unless specifically restricted by the donor or grantor.

Donor restricted contributions and grantor restricted revenue are reported as an increase in unrestricted net assets if the restriction expires in the reporting period in which the contribution or grant is received.

**Grants Receivable**

The Fort's management considers grants receivable to be fully collectible; accordingly, no allowance for doubtful accounts is recorded. If amounts become uncollectible, they are charged to operations when that determination is made.

**Income Taxes**

The Fort qualifies as a tax exempt organization under Section 501(c)(3) of the Internal Revenue Code, and has a similar exemption under New York State laws and therefore, has no provision for income taxes.

The Fort has evaluated all significant tax positions. Management believes its tax positions are appropriate based on current facts and circumstances. As of December 31, 2017, the Fort does not believe that it has taken any positions that would require the recording of any tax liability or benefit.

**Donated Services**

The Fort receives donated services from a variety of unpaid volunteers. Only those donated services, which are of a professional nature or have enhanced a non-financial asset are recorded in these financial statements.

**Cash and Cash Equivalents**

For the purpose of reporting cash flows, cash and cash equivalents include cash on hand, amounts due from banks, and savings instruments with a maturity of less than three months.

**Subsequent Events**

Management has reviewed and evaluated all events and transactions from January 1, 2018 through July 16, 2018, the date the financial statements were available to be issued, for possible disclosure and recognition in the financial statements. There were no events or transactions that existed that would provide additional pertinent information about conditions at the date of the financial statements required to be recognized or disclosed in the accompanying financial statements.



**FORT LA PRESENTATION COMPANY**

**NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017**

**NOTE B - INVESTMENTS**

Investments are carried at market value. At December 31, 2017 and 2016, the value of the investments and earnings thereon are as follows:

	2017		2016	
	Cost	Market Value	Cost	Market Value
Cash and				
Cash Equivalents	\$ 3,549	\$ 3,549	\$ 3,913	\$ 3,913
Fixed Income Securities	61,865	60,860	69,981	69,031
Common Stocks	-	-	10,400	10,317
Mutual Funds	44,688	62,696	47,395	56,584
	<u>\$ 110,102</u>	<u>\$ 127,105</u>	<u>\$ 131,689</u>	<u>\$ 139,845</u>

Investment income consists of the following:

	2017	2016
Dividends and Capital Gain Distributions	\$ 4,165	\$ 1,701
Unrealized Gains (Losses) on Investments	8,847	2,934
Realized Gains (Losses) on Investments	1,583	1,138
	<u>\$ 14,595</u>	<u>\$ 5,773</u>

**NOTE C - FAIR VALUE MEASUREMENTS**

The Fort utilizes fair value measurements to determine fair value disclosures. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based on quoted market prices. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The Fort uses a three-tier fair value hierarchy which maximizes the use of observable inputs and minimizes the use of unobservable inputs when measuring fair value, as follows:

**Level 1:** Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Fort has the ability to access.

**Level 2:** Significant other observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities in active markets, quoted prices in markets that are not active and other inputs that are observable or can be corroborated by observable market data.

**Level 3:** Significant unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the asset or liability.

**FORT LA PRESENTATION COMPANY**

**NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2017**

**NOTE C – FAIR VALUE MEASUREMENTS (Continued)**

All of the Fort’s investments at December 31, 2017 and 2016 that are measured at fair value on a recurring basis are classified as Level 1 investments. Investments are classified in their entirety based on the lowest level of input that is significant to the fair value measurements

**NOTE D - LINE OF CREDIT**

In connection with the trail construction project, the Fort has a line of credit with Community Bank, N.A. in the amount of \$ 420,000. Interest on advances on this line is computed at the Wall Street Journal Prime Rate plus 2%, currently 6.5%. The line is secured by all business assets. At December 31, 2017, the outstanding balance on this line of credit was \$ 255,986. The line of credit expires on April 30, 2018. As of March 12, 2018, the balance was paid in full.

**NOTE E - LONG-TERM LIABILITIES**

Long-term liabilities consist of the following:

	<u>12/31/2017</u>	<u>12/31/2016</u>
John Deere Financial – Note dated July 10, 2013 for \$ 19,142; interest at 0%, 60 monthly payments of \$ 319, matures July 10, 2018, secured by tractor	\$ 2,233	\$ 6,062
Community Bank, N.A. – Note dated May 30, 2016 for \$ 6,099; interest at 3.55%, 36 monthly payments of \$ 179, matures June 30, 2019, secured by mower	<u>3,131</u>	<u>5,146</u>
Total Notes Payable	5,364	11,208
Less Current Portion	<u>4,301</u>	<u>5,824</u>
Notes Payable - Net of Current Portion	<u>\$ 1,063</u>	<u>\$ 5,384</u>

Future principal payments on the notes payable are as follows:

For the Year Ending,		
December 31,		
2018	\$	4,301
2019		<u>1,063</u>
		<u>\$ 5,364</u>

Total interest expense charged to operations for the years ended December 31, 2017 and 2016 was \$ 597 and \$ 120, respectively.

**FORT LA PRESENTATION COMPANY**  
**NOTES TO FINANCIAL STATEMENTS**  
**DECEMBER 31, 2017**

**NOTE F - NET ASSETS**

Temporarily Restricted Net Assets

At December 31, 2017 and 2016 temporarily restricted net assets are restricted for the following purpose:

	<u>12/31/2017</u>	<u>12/31/2016</u>
Abbe Picquet Trail	\$ <u>11,346</u>	\$ <u>5,606</u>

Unrestricted Net Assets

At December 31, 2017 and 2016 unrestricted net assets are summarized as follows:

	<u>12/31/2017</u>	<u>12/31/2016</u>
Board Designated		
Investments	\$ 127,105	\$ 139,845
Undesignated	<u>824,959</u>	<u>193,440</u>
Total Unrestricted Net Assets	<u>\$ 952,064</u>	<u>\$ 333,285</u>

**NOTE G - FUNCTIONAL EXPENSES**

Expenses related to the Fort's mission for the year ended December 31, 2017 and 2016 are as follows:

	<u>12/31/2017</u>	<u>12/31/2016</u>
Program Services	\$ 29,016	\$ 95,355
General and Administrative	<u>20,292</u>	<u>11,178</u>
Total Expenses	<u>\$ 49,308</u>	<u>\$ 106,533</u>

**NOTE H - RELEASE OF ENVIRONMENTAL LIABILITY**

In 2017, agreements were reached between the Fort and the New York Environmental Protection and Spill Compensation Fund releasing the Fort from any liability resulting from petroleum contamination on certain properties now owned by the Fort. As part of these agreements, the Fort received \$ 170,000 and this amount is reported as other income on these financial statements.

**NOTE I - RECLASSIFICATIONS**

Certain amounts in the prior year financial statements have been reclassified to conform to the current year presentation. These reclassifications have no effect on the change in net assets.